

Carrier Objective:

To achieve a professional success by developing my talent in creative and value based organization.

Academic Achievements			
MBA	2008 – 2010	Dhanalaksmi Srinivasan Engineering College. Perambalur . Anna University , Trichy .	76%
B.A	2004-2007	C.P.A.College, Bodinayakanur. Madurai Kamaraj university.	54%
Class XII	2003–2004	Z.K.M Hr sec school. Bodinayakanur	78%
Class X	2001–2002	Z.K.M Hr sec school. Bodinayakanur	70%

Functional Competencies:

- PGDCA
- MS OFFICE

Job Profile

ORANGE RETAIL FINANCE INDIA PVT LTD- Theni

Designation: Branch Manager (Feb 2020- May 2020)

Job Role:

- To manage team members assigned under to achieve the collection target
- Conduct regular meetings with the team to enhance the performance
- Meeting the two wheeler showroom dealers at regular period in order to promote the sales
- Covering the overall area assigned to achieve the performance

SBI LIFE INSURANCE CO, LTD- Rajapalayam

Designation: Business Development Manager (May 2017-July 2019)

Job Role:

- To handle 10 State Bank Of India Branches
- Visit the Branches and sell insurance products to State Bank customers
- Achieved the Business target on every month

HDFC BANK –Dindigul

Designation : Deputy Manager (Feb 2014-Sep 2016)

Job role :

- To handle the Classic portfolio customers
- To Sell Asset , Retail & TPP Products ,
- **Asset Products** - Personal loan, Businessloan, LAP, Homeloan, Autoloan, OD and Term loan.
- **Retail Products** - Savings account, Current account, NRI account and Government accounts.
- **TPP Products** - Life insurance, Mutualfunds, General insurance.

KOTAK LIFE INSURANCE - Trichy

Designation : Assistant Manager-Bank-assurance (Sep 2012 - Jan 2014)

Job role:

- Had been a vital part of banc assurance channel in Kotak Mahindra Bank.
- To handle Trichy, Tanjore and Mayiladudhurai branches effectively.

MALABAR GOLD JEWELLERS PVT LTD - Coimbatore

Designation : Assistant Marketing Manager (Aug 2010-July 2012)

Job Role :

- Effectively handled Theatre and outdoor hoarding advertisements
- Collect Daily Reports from BDEs and insist them to attain the set target by conducting regular meetings
- Performed as a Liaison between the company and local media to promote the brand recognition operations
- Regular visit to Marriage Mahal along with executives to obtain the details of potential customer who might purchase for their family functions.

PERSONAL DETAILS

Name	: Mathan Kumar S
Date of Birth	: 19.03.1986
Address	: Bodinayakanur Theni– District Tamilnadu, India - 625582
Gender	: Male
Marital Status	: Married
Languages Known To Speak	: Tamil, English, Telugu &Kannada
To Read & Write	: Tamil, English.

DECLARATION:

I hereby declare you that the information furnished above is true the best of my knowledge.

Yours sincerely,

S. Mathan Kumar